

2026 Popcorn Dates

Wednesday, June 24, 2026

Monday, July 20, 2026

Wednesday, July 22, 2026

Friday, July 31, 2026

Wednesday, August 5, 2026

Thursday, August 6, 2026

August/Early September

Friday, September 11, 2026

Monday, November 16, 2026

Monday, November 30, 2026

Thursday, December 3, 2026

Sunday, December 13, 2026

Monday, December 18, 2026

Saturday, January 23, 2027

Popcorn Kernel Meeting

Storefront reservations on Trail’s End VIP – Auto assigned

Storefront reservations on Trail’s End All Units - Reservations

Show & Sell Popcorn Orders due

Popcorn University – New Kernel Training

Popcorn Show & Sell Pick Up **at Trail’s End Warehouse**

Popcorn Sale begins

Conduct an exciting Kick-off in your unit

Youth Kick-off at Engelstad Park

Show & Sell Popcorn Returns

Paperwork due: \$3500 top sellers club forms and Heroes & Helpers Patch form

Holiday Popcorn orders due

Show & Sell Final Payment Due

Final numbers used for Top 50 Big Spin party

Holiday Popcorn Sale Begins

Holiday Popcorn Sale End - Final numbers used for Top 50 Big Spin party

Holiday Final Payment Due

Big Spin party - \$3500 Club and Top 50 Sellers Club

2026 Popcorn Sale Dates

Regular Show & Sell Sale:

August 8 – November 29

Holiday Sale:

December 3 – December 13

2026 POPCORN COMMISSION		
Commission Structure	Description	%
Base	Standard Commission for every unit that sells popcorn.	30%
Scouts Honor Bonus	Adhere to the Code of Conduct, follow all deadlines, attend kickoff/trainings, make all payments on time, turn-in all paperwork on-time, and sell more than 80% of total product checked-out from council and/or transferred from other units during the sale.	2%
15K Bonus	Sell a minimum of \$15,000 and sell more than 90% of total product checked-out from council and/or transferred to your unit from other units during the sale.	2%
\$1 More Bonus	Increase your sales over 2025 by \$1.	1%
Total		35%
Online Sales	<i>Separate</i> from regular sales commission. Only applies to Online Sales.	30%